



Heritage Place Homeowners Association

Heritage Highlights

www.heritageplacehoa.com

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Letter From The President

Thank you for the good turnout at the February 15th monthly meeting. The subject was the burglaries occurring in Heritage Place. There was an excellent presentation by Sheriff Deputy Brian McKnight and by the Deputy responsible for Heritage Place, Lt. Rolan. It was enough to convince me to get a security system installed in my home. We will try to get more of these types of presentations in the future.

If anyone asks why we are creating a mud trench in area F, it's just an unfortunate result of trying to get ready for the Spring rains (137 cubic feet per second in this area) in an overly snowy Winter. The trenching part is now done, although we also sank the Bobcat up to its belly, but it's up on firm ground again. The 'waterfall' is buried under several tons of soil, which has been compacted. The next step, as soon as it dries up a bit, is to bring in finish soil, seed it and install 'Nilex' (a material to stabilize the soil, which allows grass to grow through it preventing erosion) over it and let the grass grow. This is the same treatment we gave another erosion prone area further down in area F. If this is successful, the 'Heritage River' will flow unimpeded and without eroding our greenbelt all the way to our flood plain in area B. We are hoping a good part of the 'Heritage River' will soak into our greenbelt soil, saving water.

We are currently speaking to several contractors in regard to inspecting, repairing, refurbishing and respraying our wood fences. We will be using Behr brand, color 'redwood', except now the company has reformulated it and it is a brown color (see the Caley West fence). Everyone has told me so far, that has seen the Caley West fence, that they like this color.

We are also having a contractor do a small section of the dry lay walls to see if the result and cost factors involved are acceptable.

So we are on track with several projects designed to maintain and improve the Heritage Place neighborhood.

— Ernest Joas,
Heritage Place HOA President

Annual Heritage Place Easter Egg Hunt

Saturday, April 7, 2012 at 10:30 a.m.

Heritage Elementary School Playground

This is a neighborhood community event for everyone! Come enjoy donuts and coffee. Children are encouraged to bring an Easter Basket. Anyone who would like to volunteer, please contact Crystal at 303-267-8986 or crystal.gabasin@aol.com.

February 2012 Treasurer's Report

By Mitch Albert

Not much new to report so I thought I'd display the report I provide monthly to the HOA board. The report attached was submitted last month and is complete to the end of January 2012. Our management company AMA keeps records and writes checks as directed. We utilize 11 electronic transfer payments with 4 for our 4 water meters and 7 for our seven electrical meters. AMA takes all records and provides accounting type jargon income and balance sheet reports placed on our web site. They put all of their data into a software program called Peachtree Accounting Software. My effort as treasurer is to:

- 1) Focus on making all of AMA's records reconcile to the penny with bank statements each month by entering the data into QuickBooks;
- 2) Re-interpret AMA's records into "English" for the board and homeowners to understand;
- 3) Do a budget on a spreadsheet where each month in the past is recorded as "history" and all future months are re-done to recognize where we are at and want to go for the rest of the calendar year.

One of our goals is to simplify our monetary process and I feel like we're only 60% of the way there. We only write 5-8 checks per month. Once a year we get checks from 446 homeowners for deposit and we plan on 9 homeowners never paying their dues (and having their bills transferred to collections) and then we get the occasional deposit from late payers. This system is less complicated than your personal checking. You should demand that this system be simple and understandable.

The key thing we do every month is to make our Treasurer's report focus on one primary goal: how much cash will we have at the end of the year. Right now we budgeted \$77,340 and we plan to have \$94,595 in the bank. Part of the advantage we have this year is major changes in water consumption for water savings and rebates from Denver Water for \$42,000 (2011-2013) from a special contract we completed with them in 2009. We were hit with a low savings account (often called reserves or equity) 3 years ago from the previous board. We implemented procedures to manage all assets rebuilding most of them directly without any assistance from 3rd parties and without raising our dues. This means that the board members did the work. We've spoken often about how the assets are being rebuilt and this year most of this will be complete except for the dry lay rock walls. We'll focus this summer on more of the dry lay rock walls and keeping the greenbelt green.

continued on page 3



Homeowners Association Reduces Water Use By 40 percent

By Ann Baker, Denver Water

When neighbors Mitch Albert and Ernie Joas first joined the board of their homeowners association, they inherited a \$500,000 problem: a 35-year-old irrigation system in rough shape. They knew there had to be a better way to fix the problem than to replace the entire irrigation system for such a large sum. If not, they faced having to raise dues for the 446 homes in Centennial's Heritage Place neighborhood just to keep 11 acres of greenbelts and common areas green and healthy.

They turned to Denver Water, which offers rebates and incentive contracts to large water users to help offset the cost of upgrading or installing new conservation equipment. Knowing that effective irrigation scheduling would be essential to saving water, they installed eight new weather-based smart controllers to regulate the irrigation system based on precipitation, soil makeup, wind and other factors. That project, along with rebates, earned the association roughly \$17,000 from Denver Water. "The whole program makes good sense," Albert said.

But they didn't stop there. They overhauled the neighborhood's irrigation management, rebuilding the area's storm drainage to allow more water to soak into the plants rather than rushing to the streets, and pruning bushes to give sprinklers a clear, unimpeded spray to the grass.

They require the association's lawn care service to keep the grass height at 3.5 inches, which helps retain soil moisture better than short grass. They monitor the water meters every week to make sure the homeowners association is on track to meet its conservation goal. They also shortened the neighborhood's irrigation season. In the past, the sprinklers came on in April. Now, to take advantage of the typically wet spring, the system doesn't go on until May. And they were militant about finding and fixing leaks, often a major water-wasting culprit. "We're obsessive about leak control," Joas said.

Their hard work has paid off, big time. Since their 2010 landscape overhaul and Denver Water incentive contract, Heritage Place has cut its water use by roughly 3 million gallons a year, which is about a 40 percent reduction, and is now saving about \$14,000 annually on the association's water bills. That's a major improvement, and one Albert and Joas hopes becomes permanent.

—By Ann Baker, Denver Water

Summer Swim Team M-F May 14-July 21

Make new friends on South Suburban's Swim Teams for ages 5-18. Become a better swimmer and build confidence through a positive recreational and competitive experience. Activities, practice times, pool locations and leagues differ for each team. Choose one team to join from the three options below, register at www.sspr.org and attend the specific team meeting.

Ben Franklin Fish at Franklin Pool. 303-730-5219. Parent Meeting April 20, 7 p.m. – Goodson Recreation Center, 6315 S University Blvd, Centennial.

Holly Park Sharks at Holly Pool. 303-483-7078. Parent Meeting May 2, 7 p.m. – Goodson Recreation Center, 6315 S University Blvd, Centennial.

Cook Creek Wahoos at Cook Creek Pool. 303-708-3512. Parent Meeting Thurs, Apr 12, 5 p.m. – Lone Tree Recreation Center, 10249 Ridgeway Circle, Lone Tree.

Heritage Place Homeowners Association

558 Castle Pines Parkway #409 • Castle Rock, CO 80108

YOUR BOARD MEMBERS:

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Website:

Marie Kilty, marie_kilty@mho.com

Property Management:

Association Management Agency,

Karrie Ezell, 303-850-7766, admin@AMAcolorado.com

The *Heritage Highlights* is published bi-monthly by the Heritage Place Homeowners Association, in the months of February, April, June, August, October and December.

News Articles

The deadline for news articles is the 15th of the month before the next month's issue. Please email news articles to **Eric Berghorn at berghorn11@gmail.com**. No endorsement of any product or service is implied or stated by its inclusion in the newsletter.

Advertising

The deadline for advertisements is the 15th of the month for the next month's issue.

To place an ad, call **Colorado Lasertype, 303-979-7499**.

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South Suburban Offers Variety of Summer Camps to Keep Kids Safe and Active

South Suburban Parks and Recreation will help out parents and provide opportunities for children to have fun during the summer by offering daily and week-long camps at Goodson, Buck and Lone Tree recreation centers, Family Sports Center, and South Platte Park. Activities may include, field trips, sports, ice skating, eXerGame Zone, climbing wall, laser tag, on-site swimming, crafts, nature adventures and much more. Register now at www.sspr.org. Many camps require pre-registration. For more information, call 303-347-5999.

February 2012 Treasurer's Report, continued from front page

(End January 2012)

CASH (data from AMA and bank statements)

2012 End January Cash	\$226,033.68	Savings + Checking reconciled accts
2012 Dues Budgeted	\$146,691.85	(\$3,021.12 assumed unpaid/bad debt)
	Paid	\$133,264.53 (90.78% paid)
2012 Other Budget	\$2,867.59	
	Paid	\$121.60

CASH PLANNING

2009 Year End (12/31/09) Cash \$94,627 In bank-can never change

Blue Box	2010 Year End Cash Budget	\$60,350	Never Change
Yellow Box	2010 Year End Cash	\$59,424	Actual

2010 Year End (12/31/10) Cash \$59,424 In bank-can never change

Blue Box	2010 Year End Cash Budget	\$59,308	Never Change
Yellow Box	2010 Year End Cash	\$61,692	Actual

2011 Year End (12/31/11) Cash \$95,375 In bank-can never change

Blue Box	2011 Year End Cash Budget	\$59,309	Never Change
Yellow Box	2011 Year End Cash	\$81,149	Actual

2012 Year End (12/31/12) Cash

Blue Box	2012 Year End Cash Budget	\$77,340	Never Change
Yellow Box	2012 Year End Cash	\$94,595	Forecast

1) Consolidated the +\$14,246.73 from Denver Water and \$700 from uncashed HMR check into regular savings

- 2) 2011 Actual Costs \$15,000 under budget
- 3) 2012 Forecast \$34,000 over budget
 - a. \$7k up Lawn Care
 - i. \$3.5 trimming increase
 - ii. \$0.7 aeration increase
 - iii. \$2.0 mowing increase
 - b. \$17k up Storm Water (hopefully finish all planned such projects)
 - c. \$1.8k up Lamp Posts (new globes, bulbs, painting)
 - d. \$8k up stone walls as nothing was done 2011
 - e. \$3k up shed for storage 90% built Area A
 - f. \$1k up boulders
- 4) Forecast includes +\$14,000 from Denver Water Rebates again February, 2012
 - a. \$11,316 will be the full, complete, and final payment in 2013 so long as we adhere to 5.5 million gallon budget for 2012.
 - b. We think most of our reduced water consumption is NOT from reduced sprinkling but from rapid and complete fixture of leaks. Plus, catching up on past neglected asset maintenance completed by Spring 2012 will allow us to focus this summer on greening the greenbelt. (We also think there is something funny going on with some area's use of water that once corrected, will save more water.)

continued on page 5



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February 2012 Treasurer's Report, continued from page 3

	Budget	Current	Actual	Forecast	Forecast	Forecast	Forecast								
	\$2,012	2012	January	Feb	March	April	May	June	July	August	Sept	October	Nov	Dec	
Cash on Hand 2															
Denver Water/HMR Acct															
CASH ON HAND ("Net Income")	\$142,981	\$166,152	\$226,033.68	\$214,791	\$211,312	\$185,834	\$170,533	\$157,313	\$142,799	\$129,477	\$115,189	\$104,709	\$98,234	\$94,595	
Cash on Hand before prepaid dues	\$77,340	\$94,595	2 yellow blocks always same number and always greater than blue block												
Pre Paid Dues	\$65,641	\$71,557	(Rounding can cause +/- couple dollars)												
REVENUE	\$83,878	\$92,260.07	\$61,828.97	\$8,018	\$18,725	\$666	\$798	\$550	\$489	\$817	\$121	\$116	\$16.00	\$116.00	
Dues (% Escalator; 2010 amount)	\$336	\$335.68													
Dues Paid in Same Year	\$81,050	\$75,357	\$61,707.37	\$7,400	\$4,000	\$550	\$600	\$200	\$400	\$400	\$100	\$0	\$0	\$0	
Prepaid Dues %/Samt	\$65,641	\$71,557.18	42.0%	5.0%	2.7%	0.4%	0.4%	0.1%	0.3%	0.3%	0.1%	0.0%	0.0%	0.0%	100.07%
Total dues paid	\$146,691.85	\$146,914.55													
Homeowners: Total/Paying	\$437	437.0													
Other	\$2,827.59	\$16,902.70	\$121.60	\$618	\$14,725	\$116	\$198	\$350	\$89	\$417	\$21	\$116	\$16	\$116	
Newsletter/Web Advertising	\$150	\$150	\$0.00	\$0	\$0	\$0	\$0	\$150	\$0	\$0	\$0	\$0	\$0	\$0	
Interest	\$265	\$267	\$21.60	\$18	\$25	\$33	\$34	\$24	\$20	\$23	\$21	\$16	\$16	\$16	
Fines/Late Fees/Legal	\$2,412	\$2,486	\$100.00	\$600	\$700	\$83	\$164	\$177	\$69	\$393	\$0	\$100	\$0	\$100	
Miscellaneous	\$0	\$14,000	\$0.00	\$0	\$14,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
COST SUMMARIES	\$130,929	\$164,598	\$2,728.42	\$19,261	\$22,203	\$26,144	\$16,099	\$13,770	\$15,004	\$14,138	\$14,409	\$10,597	\$6,491	\$3,755	
Lawn Care	\$19,927	\$26,065	\$0.00	\$0	\$651	\$2,000	\$4,243	\$6,532	\$5,006	\$2,239	\$2,004	\$1,888	\$1,502	\$0	
Storm Water Control Asset	\$4,000	\$21,000	\$0.00	\$6,000	\$10,000	\$5,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
Trees/Shrubs/Bushes	\$6,500	\$6,700	-\$700.00	\$2,000	\$0	\$0	\$900	\$900	\$900	\$900	\$900	\$900	\$900	\$0	\$0
Sprinkler	\$8,865	\$7,865	\$0.00	\$0	\$0	\$65	\$2,300	\$1,000	\$1,000	\$1,000	\$500	\$1,500	\$500	\$0	
Sprinkler Equipment (with rebates)	\$0	\$0	\$0.00	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
Community Development	\$2,183	\$2,635	\$0.00	\$0	\$0	\$0	\$335	\$800	\$300	\$0	\$0	\$300	\$500	\$400	
Utilities	\$38,899	\$38,883	\$359.76	\$681	\$4,213	\$284	\$2,496	\$3,173	\$6,109	\$8,463	\$8,481	\$3,844	\$390	\$390	
Consultants	\$17,015	\$16,615	\$1,200.00	\$1,430	\$1,365	\$1,365	\$1,700	\$1,365	\$1,365	\$1,365	\$1,365	\$1,365	\$1,365	\$1,365	
Newsletter-Web	\$1,190	\$1,076	\$124.14	\$0	\$124	\$0	\$124	\$0	\$124	\$172	\$124	\$0	\$284	\$0	
Association	\$735	\$1,235	\$0.00	\$750	\$0	\$0	\$0	\$0	\$0	\$0	\$35	\$200	\$250	\$0	
Other Operating Costs (Snow, Bank Fees)	\$5,165	\$5,160	\$330.00	\$500	\$300	\$430	\$0	\$200	\$0	\$0	\$600	\$1,200	\$1,600	\$0	
Fence Assets (3)	\$13,950	\$14,065	\$1,414.52	\$0	\$650	\$12,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
Lamp Posts Asset	\$2,000	\$3,800	\$0.00	\$900	\$900	\$1,000	\$0	\$0	\$0	\$1,000	\$0	\$0	\$0	\$0	
Other Assets (Rock Walls, Signs, Cobble)	\$10,500	\$19,500	\$0.00	\$7,000	\$4,000	\$4,000	\$4,000	\$0	\$0	\$0	\$0	\$0	\$500	\$0	

"Finish each day and be done with it. You have done what you could; some blunders and absurdities have crept in; forget them as soon as you can. Tomorrow is a new day; you shall begin it serenely and with too high a spirit to be encumbered with your old nonsense."

—Ralph Waldo Emerson







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Rockin' on the River 5K Run/Walk, Sunday, April 22 at 9 a.m.

Dust off your old concert t-shirts and show 'em off at this family friendly fun run along the Mary Carter Greenway. Start/finish is in front of the Hudson Gardens Event Center, 6115 S. Santa Fe. Dr. Pre-registration \$20 per person; Race Day \$25 per person, t-shirt included. Register by April 13 to guarantee t-shirt size. Online registration closes at 5 p.m., Fri., April 20.

South Suburban Board of Directors Election

On Tuesday, May 8, South Suburban will hold an election for 2 members of its Board of Directors. Please visit www.sspr.org for the following important documents pertaining to the election:

- Application for Mail-In Ballot
- Am I an Eligible Voter?
- The 5 Polling Places

For questions, please call Nancy O'Connor, Designated Election Official, at 303-798-5131.

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South Suburban Recreation Centers Feature Local Artists in April

South Suburban Parks and Recreation's Goodson, Lone Tree Recreation Center, and Douglas H. Buck Recreation Centers are featuring temporary art exhibitions by local artists during the month of April.

Todd Wells is presenting his photographs April 1-29 at Goodson Recreation Center, located at 6315 S. University Blvd., Centennial, 303-798-2476. He has captured the mystic and beauty of Maui, Hawaii for all in Colorado to enjoy.

Paint Box Guild is displaying "Creativity Conquered" April 1-29 at Douglas H. Buck Recreation Center, located at 2004 West Powers Avenue, Littleton, 303-797-8787. Members of the Guild present an array of fine art for the public's viewing pleasure.

Robyn Bali is displaying her work April 1-29 at Lone Tree Recreation Center at 10249 Ridgegate Circle, Lone Tree, 303-708-3500.

South Suburban's Public Art Committee encourages Colorado artists to submit an application to temporarily display their artwork at various South Suburban recreation facilities. For a complete list of guidelines and an art exhibition application, please visit www.sspr.org or contact Vickie Willis at 303-483-7072.

Blood Screening

Blood screenings offered at four South Suburban Recreation Centers in April from 7 – 9:30 a.m. at the following locations:

Tues., April 17 at Lone Tree Recreation Center, 10249 Ridgeway Circle, Lone Tree;

Wed., April 18 at Goodson Recreation Center, 6315 S. University Blvd. Centennial;

Thurs. April 19 at Buck Recreation Center, 2004 S. Peoria St., Centennial;

Fri., April 20 at Family Sports Center, 6901 S. Peoria St., Centennial.

The fee is \$40 for cholesterol and thirty other blood component screenings. Additional screenings available. Twelve-hour fast required. Minimum age 18, unless accompanied by parent/guardian. No appointment necessary. For more information, email ellenm@sspr.org or call 303-730-4610.

Customer Appreciation Days: April 1-8

In celebration of Customer Appreciation Week, April 1 – 8, South Suburban Parks and Recreation will offer 10% Discount on annual and monthly recreation center passes, facials, massages and personal training sessions. Now's the time to purchase passes, services and trainings for less!

What To Do If Your Email is Hacked?

By Paul Vaccarelli

I have gotten a lot of calls lately from clients in a panic because their contacts are receiving emails from them promoting all sorts of products from real estate to Viagra. They, of course, sent out no such email. To the recipients, though, it appears to be coming from them.

If this happens to you, your first fear might be that someone hacked into your computer and is sending out emails from there. You might think if they are in your computer sending emails, they may also have access to your data. Don't worry, though, because this is likely NOT the case.

The hackers did not break into your computer; they broke into your email service provider, such as Hotmail, or Gmail, by guessing your email address and password. Hackers have software that will retrieve your email address from another victim, and then run password cracker programs to guess your password. Once they are in your email account, they look into your sent and deleted folders for email addresses you sent messages to, and then send their ads.

Fixing this is simple. Change your email password to something that is more cryptic. Use numbers and uppercase characters in your password. If the password is in the dictionary or a variation of an actual word, it is not a good password. Then, clean out your sent, deleted, and inbox folders. This will stop unsolicited ads from pouring out of your email account.

Paul Vaccarelli is general manager of PC-911, LLC. He can be reached at 303-807-2911. Phone consultations are free.

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Heritage Place resident for 13 years

Marriage: Still The Goal, Even As The Numbers Dwindle

In the 21st century, love and marriage still go together like a horse and carriage – and how many of those have you seen lately? A study by the Pew Research Center has found that marriage has slipped to an all-time low, with only 51 percent of adults living in wedded bliss (or at least legally joined), as compared with the high point of 72 percent in 1960.

Since 1960, the number of adults who have never been married has shot up from 15 percent to 28 percent. One possible reason: More people seem to be delaying marriage until they're older, possibly for financial reasons: The median age of people getting married for the first time has risen from 20.3 to 26.5 for women, and from 22.8 to 28.7 for men. But marriage doesn't seem to be on life support: 95 percent of under-30 singles told Pew that they wanted to get married at some point.

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Time To Wake Up? Here's How To Get Off To An Early Start

For many of us, the "early to rise" part of Benjamin Franklin's famous advice is the hardest. But if you want to be healthy, wealthy, and wise, you can't lie under the covers all day. To get an early start on a productive day, try these strategies:

- **Give yourself a good reason to get up.** Choose something important to do first thing in the morning – something you enjoy and feel passionate about. Think about this as you go to sleep, and you'll be more eager to get up the next morning.
- **Practice good sleep habits.** Avoid caffeine or alcohol, both of which can disturb your sleep patterns. Getting enough sleep is key to waking up on time.
- **Don't just hit snooze.** Set multiple alarm clocks, and place them across the room so you have to get up and get moving in order to shut them off.
- **Have a buddy system.** Schedule an early morning activity with a friend (like a walk), or just a phone call to ensure you get up on time.
- **Develop a consistent habit.** Get up at the same time every day, regardless of what you're doing. Your body will adjust to a fixed routine.
- **Drink some water.** A glass of cold water first thing in the morning will revive and refresh you.
- **Keep track of your success.** Motivate yourself with a diary of what time you get up every morning. After a while, your desire to sleep will be outweighed by the knowledge that you'll have to log a later waking time.

Wondering About the Real Estate Market in Your Neighborhood?

Tap into the knowledge and expertise of your neighbor, Mike Smith. As a resident of Heritage Place, Mike has the insight you'll need to make smart real estate decisions. And as an agent with PorchLight Real Estate, he offers a full range of services to sellers: professional staging, cleaning and magazine-quality photography are provided for every listing. You'll also have access to PorchLight's Sherlock Homes—the most powerful market update service available. Listings are downloaded directly from MLS (Multiple Listing Service) hourly and made available for you online. Home searches are customized based on your criteria, and you'll receive email alerts as often as you choose.

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Commit To Making Time For Family And Friends

If you value your relationships with family and friends outside of work, you probably should put some work into maintaining them. That means evaluating your priorities and scheduling your activities the same as you do on the job. Follow these tips for sustaining healthy relations with the people who are most important to you:

- Have a mission statement. You have career goals and aspirations, don't you? It's just as important to establish what kind of relationship you want with your family and friends. A clear mission statement can help keep you focused on your personal life goals, especially when your schedule gets demanding.
- Use a time management system. Keep all your commitments with family and friends on one calendar, planner, or smartphone so nothing falls through the cracks. Keep your time management tool with you for ready access to addresses, phone numbers, etc.
- Spend some time planning your personal time. Take 20 minutes a week to write down your most important activities and goals before the week begins. Share those plans with your friends and family so they can help you, give feedback, and adjust their own schedules.
- Stick to your plans. When you must choose between events with friends or family, ask which is more in line with your mission, values, and goals. Then decide.

Get Out Of Debt One Step At A Time

Debt can feel like a load of bricks on your chest, slowly crushing you. You can't throw it off in one big shove – you've got to dismantle it brick by brick. Take these steps to reduce your debt burden, and start breathing easily again:

- Figure out where you stand. Debt can seem overwhelming unless you cut it down to size. Make a list or spreadsheet of your creditors, and note how much you owe each one. You'll find it easier to deal with smaller sums of money one at a time.
- Set some priorities. Identify which debts need to be paid off, or at least paid down, first. Pay attention to debts with the highest interest rate – they'll cost you more in the long run if you delay taking care of them.
- Cut back on spending. Select one spending item, such as buying new clothes or eating in restaurants, and eliminate it for a specific period of time. Use the money you save to pay down your debt. You'll start reestablishing smart spending habits at the same time.
- Get tough with credit cards. It may be impossible to cut up your credit cards these days, but make an effort to limit their use unless you have a real emergency. Make yourself wait at least 24 hours before buying anything; most of the time you'll realize that your "need" was really just an impulse that you can ignore.
- Start a plan for saving. Get into the habit of putting a little money away each week. Even a small amount will add up over time, giving you more flexibility and easing your anxiety about financial worries.

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Care Givers Needed! Caring, Dependable, Home Care Workers. Experience working with elderly a must. Part time, flexible hours. Vehicle, cell phone, first aid required. Clean record is a must. Please call **Senior Helpers at 303-794-3097**

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Don't Let The Bedbugs Bite

There's a bloodsucking menace that strikes at night, is almost invisible, and is very difficult to kill. We're not talking about vampires, but bedbugs. Like vampires, bedbugs have plagued humanity for centuries – the ancient Greeks were complaining about them in 400 B.C.

Bedbugs have flat, oval bodies about the size of apple seeds, which can make them hard to find. Although they were almost wiped out in the 1940s, they've enjoyed a resurgence in recent years, perhaps as a result of increased international travel – a survey by the National Pest Management Association says infestations jumped by as much as 30 percent in 2011.

Bedbug bites are red, often with a darker spot in the middle. They itch like any other insect bite, and they're more likely to be found in a cluster or a ragged line. And they can produce a rash or an allergic reaction. Though the bites are annoying, they're not usually dangerous, although you may develop a secondary infection by scratching the bites (or, more rarely, suffer an anaphylactic or asthmatic reaction).

Teen Services

To add your teen's name, please call **Colorado Lasertype** at 303-979-7499 and leave the following information: the **neighborhood you live in**, your age, phone number and the categories you would like included. Categories: **(B)** Baby-sitting * Red Cross Cert. for CPR **(L)** Lawn care **(S)** Snow removal **(P)** Pet & House sitting. No recommendation or endorsement of any of the names on this list is implied or stated by the homeowners association board or Colorado Lasertype.

Amelia C.	12	B*/P/L	303-804-0210
Sydney F.	12	B*/P/S	303-740-8477
Rani H.	17	B*/P/L/S	303-501-6088
Courtney K.	15	B*	303-888-6841
Tammy H.	14	B*/P	303-667-8068
Will P.	15	L/S	720-870-7574
Julia S.	14	B*	720-314-3436
Tony T.	15	B/P/L/S	303-770-0654
Marianna T.	14	B/P/S	303-770-0654

Twins On The Rise In The U.S.

No, you're not seeing double: The rate of twins being born has jumped by 78 percent in the last 30 years, according to the CDC's National Center for Health Statistics. One in every 53 babies born in the United States in 1980 was a twin, a rate that rose to 1 in every 30 babies in 2009.

Researchers attribute the increase to the growing use of fertility treatments, as well as the rising age of birth mothers. The likelihood of having twins tends to rise with age in women who conceive without the assistance of fertility treatments, peaking in the late 30s.

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HERITAGE PLACE

REAL ESTATE MARKET UPDATE

JANUARY 17—MARCH 16, 2012



HOMES FOR SALE

ADDRESS	STYLE	SQ. FT.	PRICE
6577 S Niagara Ct	4L	1810	\$329,900
*6494 S Newport Ct	4L	2029	387,500

HOMES UNDER CONTRACT

ADDRESS	STYLE	SQ. FT.	PRICE
6692 S Olive Ct	2S	2694	\$310,000
6577 S Oneida Ct	4L	2746	335,000
*6419 S Pontiac Ct	TR	2196	359,900
7058 E Peakview Pl	2S	2392	369,500
6538 E Oneida Ct	2S	2392	369,900
7279 E Euclid Dr	TR	2752	375,000
7042 E Heritage Pl N	2S	2206	389,500

RECENT CLOSINGS

ADDRESS	SOLD DATE	STYLE	SQ. FT.	SOLD PRICE
**6380 S Monaco Ct	18-Jan-2012	4L	2196	\$315,000
*6490 S Newport Ct	23-Jan-2012	2S	2018	328,500

Dear Neighbors—The Spring selling season is upon us and homes are going Under Contract faster than in the last two years. If you are curious about your home's value, please call or write for a no-obligation consultation. As always, please contact us with any questions, comments or suggestions. Thanks, Mark



Mark D. Terry
THE REAL ESTATE FIRM
 Direct (303)521-8008



Email markterry@realestatefirm.com Web www.markterry.com

***Homes marketed by Mark D. Terry **Buyer representation by Mark D. Terry**

Ⓟ = Pool Club = Bank Owned or Short Sale

Based on information from Metrolist, Inc. for the period 01/17/2012 thru 03/16/2012. NOTE: This representation is based in whole or part on data supplied by Metrolist, Inc. which does not guarantee nor is in any way responsible for its accuracy. Data maintained by Metrolist may not reflect all real estate activity in the market. Sales represented are from multiple brokers.

In Search Of Passion: Ask These Questions

Life is too short to spend on a career or lifestyle you don't love. That doesn't mean we can all be artists or movie stars, but everyone has a passion that the right job can fulfill. The key is finding out what your passion is so you can make the decisions that will steer you in the right direction. To achieve success, ask these questions:

- **What do you enjoy doing?** It should be something useful and productive (not sleeping).
- **What would you do for free?** Think of a job you'd do on a volunteer basis.
- **What's your most memorable achievement?** That will frequently point you toward a goal that's challenging and satisfying.
- **As a child, what did you aspire to be?** Think about what you wanted to grow up to be. Find a way to incorporate that dream into your life.
- **What makes you unique?** Be honest, and avoid any false modesty. What really sets you apart from everyone else?
- **How do others see you?** Ask a few trusted friends and co-workers what your greatest strengths are.
- **What are your favorite movies?** List your three favorite films, and look for common denominators that might point you toward a path that makes sense for you. Do you favor a hero who succeeds through teamwork, for example?

National Kite Month

With spring in the air, what better time to go fly a kite? National Kite Month is a not-for-profit venture co-founded by the American Kitefliers Association and the Kite Trade Association International to help introduce people to the fun of kite flying, the rich history of kites, the stunning artistry of kite makers, and how kites can be used as educational tools.

Jazz Appreciation Month

An annual public spotlight on jazz, Jazz Appreciation Month (or JAM) is devoting to drawing public attention to the glories of jazz as both a historical and a living treasure, encouraging musicians, concert halls, schools, colleges, museums, libraries, and public broadcasters to offer special programs on jazz.



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Thanks to our neighbors and Happy Holidays!

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- Fencing & Gates – Install, Repair & Refinish
- Doors – Install
- Door Hardware – Replace
- Cabinets – Refinish
- Roof – Install & Repair
- Ceramic Tile – Install & Repair
- Concrete Driveway – Install & Repair

LANDSCAPING

- Rock/Flagstone & Paver Pathways
- Landscape Back & Mulch
- Retaining Walls
- Rototilling
- Flower Bed Planting
- Pond – Install & Repair

ADDITIONAL SERVICES

- Gutter Cleaning & Repair
- Snow Removal
- Brick Work